



## **Vice President of Programs & Private Sector Engagement**

**Global Solidarity Fund  
Flexible Location**

## ABOUT GLOBAL SOLIDARITY FUND

The Global Solidarity Fund is a unique alliance catalyzing partnerships for the most vulnerable across the private sector, the development sector, and Catholic communities.

Our vision is a world where everyone has access to social and economic opportunity and a healthy life, and where essential human dignity is fully respected.

GSF was created in 2019 by leading business and philanthropic organizations with diverse strengths and perspectives, but a shared ambition to capitalize on successful collaboration and demonstrate moral leadership by supporting values-based initiatives.



GSF's board member organizations include:

Ascension Global Mission

The Bill & Melinda Gates Foundation

The Conrad N. Hilton Foundation

The GHR Foundation

The Hoffman Brothers Foundation

Porticus

The Raskob Foundation for Catholic Activities

Unilever

For more information, visit [www.globalsolidarityfund.org](http://www.globalsolidarityfund.org).

## **POSITION OVERVIEW**

**Job Type:** Full-Time

**Reports to:** Executive Director

**FLSA Status:** Exempt

**Job Location:** Negotiable. GSF has physical offices in Rome and Geneva.

## **SUMMARY**

The Vice President of Programs and Private Sector Engagement is responsible for the development and execution of program strategy for the organization. Working closely with the Executive Director, they are responsible for collaborating with both the internal team and with external partners to lead programs delivering impact that advances GSF's vision and mission. They will also coordinate closely with private enterprises, industry associations, local authorities, government offices, and other implementers to ensure coordinated and impactful activities. They will also be responsible for designing project proposals with a significant private sector engagement component.

Global Solidarity Fund is an equal opportunity employer. We do not discriminate on the basis of race, religion, color, sex, sexual orientation, gender expression, age, national origin, ancestry, physical or mental disability, marital status, veteran status, or any other characteristic protected by law.

# RESPONSIBILITIES

## Programs:

In support of the Executive Director:

- Lead development of program strategy in accordance with the strategic plan approved by the Board of Directors, working together with the Executive Director and the internal team as well as external partners
- Manage the implementation of programs and related partnerships
- Explore trends in relevant areas to identify programmatic opportunities, and engage advisors as appropriate to provide expertise and guidance on approaches to achieving GSF's goals
- Provide advanced actionable insights, including from program data, and collaborate with the team and partners in order to shape programs
- Coach and manage program staff and create a collaborative working environment within the organization and externally with partners, volunteer leadership, etc.
- Guide the creation and oversee the grant strategy to support the organization's program strategy
- Collaborate with grant and program managers to set and communicate program guidance and objectives, including KPI expectations, and to create and oversee systems to monitor program performance and progress
- Collaborate with the Head of Communications to communicate program progress and plans to GSF leadership bodies, including the preparation of official communications before meetings
- Engage with Head of Fundraising – engaging implementing partners as appropriate – to provide information on program resource needs
- Represent GSF at external convenings and meetings, as appropriate
- Represent GSF on external leadership teams and/or boards, as appropriate

## Private Sector Engagement (PSE):

In support of the Executive Director:

- Develop and oversee implementation of PSE strategy to achieve organizational objectives
- Act as focal point for PSE-related activities both internally and with external stakeholders
- Support the GSF leadership team in preparing project proposals with a PSE component
- Provide technical input in leading PSE design component for project proposals, including collaborating with any PSE consultants to liaise with private sector actors to identify engagement opportunities and key entry points
- Identify PSE engagement opportunities, key entry points and potential partnerships, and design strategies to recruit and engage private sector actors

# RESPONSIBILITIES

## Private Sector Engagement (continued):

- Develop the organization's capacity to design projects that increase PSE
- Collaborate with the Head of Communications in development of any PSE-related communications
- Collaborate with the Head of Fundraising for the integration of capital asks in private sector partnerships
- Keep up with new and innovative program trends relevant to PSE
- Promote shared projects and coordinate implementation among wider coalitions and potential private partners
- Plan PSE initiatives to highlight GSF's commitment to the SDGs, mission, and vision
- Ensure development of comprehensive briefings tailored to private sector partners' specific needs and objectives

## LICENSURE/CERTIFICATION/REGISTRATION

None Required

## EDUCATION

Essential: Bachelor's degree required

Desirable: Graduate degree in a related field

## EXPERIENCE

- 10 years of professional experience, of which at least five years are management experience in programs that promote development, preferably with an international organization or philanthropy
- Experience planning and executing successful programs across a range of both traditional and non-traditional platforms
- Proven ability to develop and oversee a comprehensive budget
- Strong leadership skills and ability to thrive in a results-oriented environment
- Experience working collaboratively with faith-based organizations
- Experience working collaboratively with development cooperation and diplomatic organizations
- Experience managing teams, including networked capacity in multiple countries
- Experience dealing with senior leaders, including corporate and foundation executives and HNWIs

## SKILLS AND COMPETENCIES

- Excellent oral and written communication, necessary to work with and communicate with all levels of internal and external stakeholders
- Proven knowledge and expertise in leading programs at the international level
- Proven ability to conceptualize and implement program strategies
- Excellent interpersonal skills with proven ability to work collaboratively and support others where needed
- Strong organizational skills with attention to detail and ability to adapt to changing situations
- Ability to multitask and work in a fast-paced environment
- Ability to navigate complex entities and organizations with tact, discretion, and diplomacy
- Ability to establish and maintain effective partnerships and working relations in a multi-cultural, multi-ethnic environment with sensitivity and respect for diversity
- Ability to motivate and empower others to deliver against a common goal

## **LANGUAGE SKILLS**

Essential: Fluency in English

Desirable: Working knowledge of Italian, Spanish, or French

## **CONTACT**

To express interest in this role please send resume to Patrick McGrory, President, at [p.mcgrory@globalsolidarityfund.org](mailto:p.mcgrory@globalsolidarityfund.org).